

**Heritage Lake Association, Inc.**  
**Profit & Loss Budget vs. Actual General Fund**  
 January through September 2017

	Jan - Sep 17	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4001 · Assessment Earnings	248,979.88	256,562.80	-7,582.92	97.0%
4003 · Lodge Rent	2,200.00	1,975.00	225.00	111.4%
4005 · Transfer Fees	875.00			
4006 · Collection Fees/Assessments	9,965.06			
4008 · Pool Concession Receipts	1,432.47	1,200.00	232.47	119.4%
4010 · Pool - Member Season Passes	3,977.50	5,000.00	-1,022.50	79.6%
4011 · Campground Fees	6.00			
4013 · Misc Ass'n Income	558.45			
4014 · Lot Sales	100.00			
4016 · Citation Fees	880.00	1,350.00	-470.00	65.2%
4018 · Pool - General Admissions	3,093.26	1,500.00	1,593.26	206.2%
4020 · Pool/Nonmember Season Passes	275.00			
4029 · Swimming Lessons	240.00	500.00	-260.00	48.0%
4205 · Interest on 1005 General Funds	338.95			
<b>Total Income</b>	<b>272,921.57</b>	<b>268,087.80</b>	<b>4,833.77</b>	<b>101.8%</b>
<b>Gross Profit</b>	<b>272,921.57</b>	<b>268,087.80</b>	<b>4,833.77</b>	<b>101.8%</b>
<b>Expense</b>				
<b>Expense</b>				
<b>Lodge &amp; Pool</b>				
6204D · Pool Concessions	1,353.65	1,200.00	153.65	112.8%
6503 · Lodge Equipment & Maintenance	1,112.94	7,000.00	-5,887.06	15.9%
6504 · Natural Gas	742.56	600.00	142.56	123.8%
6506 · Lodge Outdoor Amenities	8,251.97	5,000.00	3,251.97	165.0%
6507 · Electricity	5,027.82	2,250.00	2,777.82	223.5%
6508 · Water - Lodge	1,701.77	2,150.00	-448.23	79.2%
6510 · Telephone	420.18	450.00	-29.82	93.4%
6520 · Swimming Lesson Expenses	335.10	100.00	235.10	335.1%
6521 · Chemicals - Pool	2,531.71	3,500.00	-968.29	72.3%
6522 · Lifeguards	7,635.82	7,750.00	-114.18	98.5%
6523 · Pool Repair & Maintenance	5,559.05	4,000.00	1,559.05	139.0%
6526 · Pool Management - Labor	3,000.00	3,250.00	-250.00	92.3%
6531 · Lodge Cleaning - Labor	1,329.00	900.00	429.00	147.7%
<b>Total Lodge &amp; Pool</b>	<b>39,001.57</b>	<b>38,150.00</b>	<b>851.57</b>	<b>102.2%</b>
<b>Outdoor Amenities</b>				
<b>Beach</b>				
6308 · Beautification Efforts	0.00	250.00	-250.00	0.0%
6354 · Boat Docks	1,224.84	500.00	724.84	245.0%
6451 · Beach House	43.07	600.00	-556.93	7.2%
6455 · Beach	2,662.43	2,400.00	262.43	110.9%
6457 · Electricity	1,412.27	1,278.00	134.27	110.5%
6459 · Water	209.81	250.00	-40.19	83.9%
6461 · Telephone	584.54	450.00	134.54	129.9%
6462 · Playground	0.00	200.00	-200.00	0.0%
6464 · License	150.00			
<b>Total Beach</b>	<b>6,286.96</b>	<b>5,928.00</b>	<b>358.96</b>	<b>106.1%</b>
<b>Campground</b>				
6351 · Road & Pad Repair	0.00	900.00	-900.00	0.0%

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6352 · Bath House Repair	230.69	500.00	-269.31	46.1%
6353 · Electricity	150.87	562.50	-411.63	26.8%
6355 · Water	53.45	200.00	-146.55	26.7%
6357 · Campground Amenities	853.75	700.00	153.75	122.0%
<b>Total Campground</b>	<b>1,288.76</b>	<b>2,862.50</b>	<b>-1,573.74</b>	<b>45.0%</b>
<b>Total Outdoor Amenities</b>	<b>7,575.72</b>	<b>8,790.50</b>	<b>-1,214.78</b>	<b>86.2%</b>
<b>Property Owner Services</b>				
6004 · Electricity	387.17	450.00	-62.83	86.0%
6005 · Garbage Service	1,005.00	1,005.00	0.00	100.0%
6006 · Legal Fees	31,860.66	5,999.96	25,860.70	531.0%
6007 · General Postage	1,982.05	2,009.00	-26.95	98.7%
6008 · Real Estate Tax	317.98	350.00	-32.02	90.9%
6009 · Office Supplies	3,178.96	1,125.00	2,053.96	282.6%
6010 · Telephone	1,897.60	1,485.00	412.60	127.8%
6011 · Volunteer Services	0.00	0.00	0.00	0.0%
6012 · Unemployment Taxes	1,564.80	1,133.00	431.80	138.1%
6014 · Commercial Property Insurance	7,620.00	7,335.00	285.00	103.9%
6015 · Insurance Liab/Work Comp	2,973.60	4,500.00	-1,526.40	66.1%
6016 · Employer FICA	4,277.56	4,582.36	-304.80	93.3%
6017 · Miscellaneous	268.25	250.00	18.25	107.3%
6021 · Office Equipment	1,052.60	300.00	752.60	350.9%
6201 · Decals	596.89	1,000.00	-403.11	59.7%
6203 · Newspaper Ads	0.00	300.00	-300.00	0.0%
6206 · Lake Association Memberships	400.00	450.00	-50.00	88.9%
6208 · Printing & Copying	304.62	150.00	154.62	203.1%
6209 · Website Maintenance	1,293.00	761.00	532.00	169.9%
6560 · Property Owner Services - Labor	9,507.00	11,700.00	-2,193.00	81.3%
7001 · Social Committee	777.60	900.00	-122.40	86.4%
8000 · Bonding Insurance	0.00	1,250.00	-1,250.00	0.0%
<b>Total Property Owner Services</b>	<b>71,265.34</b>	<b>47,035.32</b>	<b>24,230.02</b>	<b>151.5%</b>
<b>Roads and Mowing</b>				
6403 · Equipment Purchase	0.00	3,900.00	-3,900.00	0.0%
6405 · Equipment Repair	3,756.45	6,000.00	-2,243.55	62.6%
6406 · Equipment Lease	110.00			
6407 · Gasoline	1,248.54	3,600.00	-2,351.46	34.7%
6409 · Propane & Heating Fuel	0.00	400.00	-400.00	0.0%
6410 · Vehicle License	259.00	360.00	-101.00	71.9%
6413 · Electricity	1,578.94	1,350.00	228.94	117.0%
6414 · Water	239.25	270.00	-30.75	88.6%
6416 · Cinders & Salt	1,124.62	2,000.00	-875.38	56.2%
6418 · Telephone	385.55			
6420 · Fence & Signage	64.43	250.00	-185.57	25.8%
6423 · Maintenance Labor	15,645.25	24,600.00	-8,954.75	63.6%
6424 · General Maintenance Supplies	2,228.11	3,600.00	-1,371.89	61.9%
6427 · Maintenance Snow Plow Labor	1,286.25	2,400.00	-1,113.75	53.6%
6428 · Maintenance Contract Labor	0.00	1,000.00	-1,000.00	0.0%
<b>Total Roads and Mowing</b>	<b>27,926.39</b>	<b>49,730.00</b>	<b>-21,803.61</b>	<b>56.2%</b>
<b>Total Expense</b>	<b>145,769.02</b>	<b>143,705.82</b>	<b>2,063.20</b>	<b>101.4%</b>
<b>Finance</b>				

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6002 · Contract Bookkeeping	20,014.21	18,000.00	2,014.21	111.2%
6003 · Collection Expense	13,006.84	900.00	12,106.84	1,445.2%
6019 · Depreciation	30,927.60	31,380.03	-452.43	98.6%
6020 · Bad Debt - Admin	-11,628.27	5,131.26	-16,759.53	-226.6%
6536A · Emergency Fund Expense	0.00	12,828.14	-12,828.14	0.0%
<b>Total Finance</b>	<b>52,320.38</b>	<b>68,239.43</b>	<b>-15,919.05</b>	<b>76.7%</b>
<b>Zoning and Security</b>				
6202 · Enforcement	8,834.86	7,800.00	1,034.86	113.3%
<b>Total Zoning and Security</b>	<b>8,834.86</b>	<b>7,800.00</b>	<b>1,034.86</b>	<b>113.3%</b>
<b>Total Expense</b>	<b>206,924.26</b>	<b>219,745.25</b>	<b>-12,820.99</b>	<b>94.2%</b>
<b>Net Ordinary Income</b>	<b>65,997.31</b>	<b>48,342.55</b>	<b>17,654.76</b>	<b>136.5%</b>
<b>Net Income</b>	<b>65,997.31</b>	<b>48,342.55</b>	<b>17,654.76</b>	<b>136.5%</b>